## CONSOLIDATED BALANCE SHEET

Quarter 3/ 2009
As at September 30th, 2009

| ASSETS | Unit: VND |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code | Note | Ending Balance | Beginning Balance |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 924,605,335,499 | 728,882,311,551 |
| I. Cash and cash equivalents | 110 |  | 40,207,042,104 | 18,711,457,980 |
| 1. Cash | 111 | V. 01 | 40,207,042,104 | 18,711,457,980 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 | 125,000,120,000 |  |
| 1. Short-term investments | 121 |  | 125,000,120,000 |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 300,709,479,553 | 365,345,287,646 |
| 1. Trade accounts receivables | 131 |  | 158,505,804,303 | 271,963,485,929 |
| 2. Advances to suppliers | 132 |  | 94,876,642,235 | 72,458,124,596 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 47,387,117,672 | 20,983,761,778 |
| 6. Provision for short-term bad receivables | 139 |  | $(60,084,657)$ | $(60,084,657)$ |
| IV. Inventories | 140 |  | 442,542,826,376 | 327,782,535,363 |
| 1. Inventories | 141 | V. 04 | 442,542,826,376 | 327,782,535,363 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 16,145,867,466 | 17,043,030,562 |
| 1. Short-term prepaid expenses | 151 |  | 800,513,075 | 929,776,875 |
| 2. VAT deductible | 152 |  | 1,594,732,892 | 383,068,583 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 13,750,621,499 | 15,730,185,104 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 234,955,701,716 | 185,770,754,096 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 143,194,305,982 | 139,011,503,128 |
| 1. Tangible fixed assets | 221 | V. 08 | 126,587,397,382 | 105,360,375,224 |
| - Historical cost | 222 |  | 206,301,034,477 | 161,458,207,552 |
| - Accumulated depreciation | 223 |  | (79,713,637,095) | (56,097,832,328) |
| 2. Finance leases fixed assets | 224 | V. 09 | 1,543,397,784 | 7,600,867,024 |
| - Historical cost | 225 |  | 7,183,306,872 | 15,590,096,475 |
| - Accumulated depreciation | 226 |  | $(5,639,909,088)$ | (7,989,229,451) |
| 3. Intangible fixed assets | 227 | V. 10 | 11,465,283 | 22,277,781 |
| - Historical cost | 228 |  | 43,250,000 | 43,250,000 |
| - Accumulated depreciation | 229 |  | $(31,784,717)$ | $(20,972,219)$ |
| 4. Construction in progress expenses | 230 | V. 11 | 15,052,045,533 | 26,027,983,099 |
| III. Property investment | 240 | V. 12 |  |  |


| - Historical cost | 241 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 89,710,324,765 | 44,257,135,269 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 75,001,652,395 | 32,154,503,019 |
| 3. Other long-term investments | 258 | V. 13 | 14,736,400,120 | 12,130,360,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | $(27,727,750)$ | (27,727,750) |
| V. Other long-term assets | 260 |  | 1,751,070,969 | 2,502,115,699 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 168,579,136 | 124,884,162 |
| 2. Deferred income tax assets | 262 | V. 21 | 1,097,952,676 | 1,099,912,676 |
| 3. Others | 268 |  | 484,539,157 | 1,277,318,861 |
| VI. Goodwill | 269 |  | 300,000,000 |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 1,159,561,037,215 | 914,653,065,647 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. LIABILITIES (300=310+330) | 300 |  | 943,699,369,354 | 730,764,852,682 |
| I. Short-term liabilities | 310 |  | 662,242,030,110 | 511,685,213,621 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 293,258,167,759 | 254,769,707,523 |
| 2. Trade accounts payable | 312 |  | 85,928,390,909 | 86,600,155,477 |
| 3. Advances from customers | 313 |  | 206,593,911,283 | 107,661,308,572 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 5,492,596,936 | 5,165,888,556 |
| 5. Payable to employees | 315 |  | 7,221,169,616 | 9,922,555,248 |
| 6. Payable expenses | 316 | V. 17 | 21,982,492,676 | 13,477,544,014 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 41,765,300,931 | 34,088,054,231 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 281,457,339,244 | 219,079,639,061 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  | 69,006,459,050 | 69,417,879,642 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 211,794,108,650 | 149,132,231,961 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 656,771,544 | 529,527,458 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 215,861,667,861 | 181,414,314,612 |
| I. Capital sources and funds | 410 | V. 22 | 213,277,056,378 | 180,469,607,004 |
| 1. Paid-in capital | 411 |  | 132,000,000,000 | 126,268,190,000 |
| 2. Capital surplus | 412 |  | 36,936,543,000 | 36,363,462,000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 13,039,734,321 | 7,880,971,507 |
| 8. Financial reserve fund | 418 |  | 1,328,395,478 | 465,705,055 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 29,972,383,578 | 9,491,278,442 |
| 11. Capital for construction work | 421 |  |  |  |


| II. Budget sources | $\mathbf{4 3 0}$ |  | $\mathbf{2 , 5 8 4 , 6 1 1 , 4 8 3}$ | $\mathbf{9 4 4 , 7 0 7 , 6 0 8}$ |
| :--- | ---: | ---: | ---: | ---: |
| 1. Bonus and welfare fund | 431 |  | $2,411,971,360$ | $755,961,277$ |
| 2. Budgets | 432 | V.23 |  |  |
| 3. Budget for fixed asset | 433 |  | $172,640,123$ | $188,746,331$ |
|  |  |  |  |  |
| C. MINORITY INTEREST | $\mathbf{4 3 9}$ | $\mathbf{V . 3 0}$ |  | $\mathbf{2 , 4 7 3 , 8 9 8 , 3 5 3}$ |
| TOTAL RESOURCES (430= 300+400) | $\mathbf{4 4 0}$ |  | $\mathbf{1 , 1 5 9 , 5 6 1 , 0 3 7 , 2 1 5}$ | $\mathbf{9 1 4 , 6 5 3 , 0 6 5 , 6 4 7}$ |

## OFF BALANCE SHEET ITEMS

| ITEMS | Code | EXP | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
| 1. Leasehold assets |  |  |  |  |
| 2. Materials and goods kept or processed for others | V.31 |  |  |  |
| 3. Goods deposited by others |  |  |  |  |
| 4. Bad debts already treated |  |  |  |  |
| 5. Foreign currencies |  |  | $1,017,354,182$ | $1,017,354,182$ |
| ( USD |  |  |  |  |
| - EUR |  |  | $1,914.52$ | $1,919.98$ |
| 6. Estimates for non-business and project expenditure |  |  | 418.23 |  |

## CONSOLIDATED INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1. Revenue of sales and services | 01 | VI. 25 | 119,869,284,598 | 211,316,970,340 | 373,285,595,700 | 512,306,551,147 |
| 2. Deductions | 02 | VI. 26 |  |  |  |  |
| 3. Net sales and services ( $10=01-02$ ) | 10 | VI. 27 | 119,869,284,598 | 211,316,970,340 | 373,285,595,700 | 512,306,551,147 |
| 4. Cost of goods sold | 11 | VI. 28 | 106,103,726,720 | 196,930,949,305 | 340,939,882,240 | 491,546,848,680 |
| 5. Gross profit (20=10-11) | 20 |  | 13,765,557,878 | 14,386,021,035 | 32,345,713,460 | 20,759,702,467 |
| 6. Financial incomes | 21 | VI. 29 | 4,078,908,794 | 3,361,532,345 | 19,313,024,380 | 18,832,713,941 |
| 7. Financial expenses | 22 | VI. 30 | 6,026,670,464 | 9,041,999,856 | 22,266,946,583 | 16,409,098,742 |
| - Include: Interest expense | 23 |  | 5,584,782,836 | 7,677,277,989 | 20,072,827,508 | 13,547,078,953 |
| 8. Selling expenses | 24 |  | 777,652,354 | 845,994,290 | 1,871,255,497 | 2,952,424,191 |
| 9. General \& administrative expenses | 25 |  | 1,505,460,719 | 1,751,377,507 | 6,331,350,402 | 4,902,280,659 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | 9,534,683,136 | 6,108,181,727 | 21,189,185,358 | 15,328,612,816 |
| 11. Other incomes | 31 |  | 458,534,410 | 95,625,149 | 15,092,581,059 | 2,853,881,494 |
| 12. Other expenses | 32 |  | 311,772,919 | 100,000 | 1,913,187,286 | 2,396,732,835 |
| 13. Other profit (40=31-32) | 40 |  | 146,761,491 | 95,525,149 | 13,179,393,773 | 457,148,659 |
| 14. Gain/loss in associate or joint-venture companies | 45 |  |  |  |  |  |
| 15. Profit before tax (50=30 + 40) | 50 |  | 9,681,444,627 | 6,203,706,876 | 34,368,579,131 | 15,785,761,475 |
| 16. Current corporate income tax expenses | 51 | VI. 31 | 1,210,180,578 | 868,518,962 | 4,296,072,391 | 2,210,006,606 |
| 17. Deferred corporate income tax expenses | 52 | VI. 32 |  |  | 0 |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 8,471,264,048 | 5,335,187,914 | 30,072,506,740 | 13,575,754,869 |
| 18.1. Minority interest | 61 | V. 30 |  |  |  |  |
| 18.2 Profit after tax of parent company's shareholder | 62 |  | 8,471,264,048 | 5,335,187,914 | 30,072,506,740 | 13,575,754,869 |
| 19. EPS (*) | 70 | VI. 9 | 642 | 709 | 2,278 | 1,805 |

## CONSOLIDATED CASH FLOWS STATEMENT

Quarter 3/ 2009 (Indirect method)

| Items |  |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code | Note |  |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 34,368,579,131 | 15,785,761,475 |
| 2. Adjustment in accounts |  |  | 29,424,797,771 | 8,858,709,176 |
| Fixed assets depreciation | 02 |  | 28,664,854,344 | 14,144,344,164 |
| Provisions | 03 |  |  |  |
| Unrealized foreign exchange difference loss/gain | 04 |  |  |  |
| Loss/gain from investment | 05 |  | (19,312,884,081) | (18,832,713,941) |
| Interest expenses | 06 |  | 20,072,827,508 | 13,547,078,953 |
| 3. Operating profit before the changes of current capital | 08 |  | 63,793,376,902 | 24,644,470,651 |
| Changes in accounts receivable | 09 |  | 64,386,811,885 | 68,640,404,917 |
| Changes in inventories | 10 |  | $(117,674,151,171)$ | $(118,221,676,604)$ |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 100,663,360,253 | 38,556,918,870 |
| Changes in prepaid expenses | 12 |  | $(39,315,336)$ | (868,915,925) |
| Paid interest | 13 |  | (20,958,575,084) | (26,656,224,579) |
| Paid corporate income tax | 14 |  | $(3,627,488,300)$ | $(112,790,572)$ |
| Other receivables | 15 |  | 26,059,098,609 | 14,180,798,593 |
| Other payables | 16 |  | $(10,139,973,206)$ | (9,457,725,212) |
| Net cash provided by (used in) operating activities | 20 |  | 102,463,144,553 | $(9,294,739,861)$ |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (38,423,288,025) | (67,579,571,833) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 1,283,765,270 | 3,041,371,428 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (175,172,320,000) | $(1,000,000,000)$ |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 50,172,200,000 |  |
| 5. Cash paid for joining capital in other companies | 25 |  | $(45,938,608,260)$ | (16,204,240,000) |
| 6. Withdrawal of capital in other companies | 26 |  | 1,000,000,000 |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 19,312,884,081 | 18,832,713,941 |
| Net cash used in investing activities | 30 |  | $(187,765,366,934)$ | (62,909,726,464) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 6,304,891,000 | 41,277,304,000 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 474,543,353,603 | 534,849,133,986 |
| 4. Cash paid to principal debt | 34 |  | $(367,594,132,038)$ | $(500,300,250,043)$ |
| 5. Cash paid to financial lease debt | 35 |  | $(4,811,976,060)$ |  |
| 6. Dividend, profit paid for owners | 36 |  | (1,644,330,000) | (5,205,144,000) |
| Net cash (used in) provided by financing activities | 40 |  | 106,797,806,505 | 70,621,043,943 |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 21,495,584,124 | $(1,583,422,382)$ |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 18,711,457,980 | 22,365,126,093 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 31 | 40,207,042,104 | 20,781,703,711 |

